



# North Texas Chapter Contract Management News

*"Mission Success through Contract and Business Management Excellence"*

Volume 65 Issue 1

AUGUST 27, 2007

## Corporate Sponsors

Check out the opportunity to reach your clientele by supporting NCMA as a Corporate Sponsor. Contact Michele Stoudt-Wright, at 972-344-6715 email: [mstoudtwright@raytheon.com](mailto:mstoudtwright@raytheon.com)

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## In This Newsletter

**September 11-12 - Federal Publications Workshop**  
**Government Contract Law - 8:00 am to 5:00 pm**  
**Garland Special Events Center**  
**President's Corner**  
**New Membership Orientation**  
**Officers & Chairpersons**

## NORTH TEXAS NCMA EVENTS

**All events:** Register online through Acteva at <http://www.acteva.com/go/ncma-ntxchap> or you can email Jay Holmes at [jay.holmes@lmco.com](mailto:jay.holmes@lmco.com).

### AUGUST

**FT Worth Chapter Training**  
**August 30-31**  
**Federal Publications**  
**Advanced ITAR Workshop**  
**Diamond Oaks Country Club**  
**Haltom City, TX**

Eric Ericson, 972-603-0532  
[Eric.ericson@lmco.com](mailto:Eric.ericson@lmco.com)

### SEPTEMBER

September 3 - Labor Day

**September 11-12 - Federal Publications**  
**Government Contract Law Workshop**  
8:00 am to 5:00 pm, Garland Special Events Center.

Glen Shaffer, 972-705-1050,  
[cqshaffe@rockwellcollins.com](mailto:cqshaffe@rockwellcollins.com)

**September 11 - 5:00 - 7:00 pm.**

Olive Garden (Off 190 \*)

**September Happy Hour Meeting**

Installation of officers,

Informal discussion concerning applications of **Government Contract Law** with leading experts, networking.

**September 18 - NT Board Meeting**

6:00 - 7:30 pm

**October 9 - NT Board Meeting**

6:00 - 7:30 pm

Raytheon 75 & 635

**October 16 DINNER MEETING**

Location - BELO Building

Speaker - TBD

6:00 - 9:00 pm

**FT Worth Chapter Training**

**Federal Publications**

**Contract Closeout Workshop**

**October 11 - 12**

**Diamond Oaks Country Club - Haltom City, TX**

Eric Ericson, 972-603-0532

[Eric.ericson@lmco.com](mailto:Eric.ericson@lmco.com)





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## Government Contract Law For Contracts Professionals

While the final result of most Government contracts is a product or a completed service, the focus of this specially developed program is not an end, but a *means*: The procurement *process* itself — specifically, the *laws* at the foundation of the system.

Perhaps nowhere is the law a more pervasive part of business activities than in the area of Government contracting. And it is a critical, necessary part — assuring to the greatest extent possible that every element of the often complex procurement process is equitably and effectively managed, and that those involved in the process — the Government, contractors, subcontractors, and others — have solid, clear rules, rights and remedies to guide and protect them from beginning to end.

The purpose of this program is to instruct you on the law's step-by-step application to procurement activities. In solid, workplace terms, the program analyzes the legal factors that must be considered at every stage of the contracting process—laws that help you, that can potentially harm you, that clearly spell out your responsibilities, and how the laws *protect* each side's interests and rights at every key stage of the procurement process.

The course provides the necessary fundamentals for those new to the procurement process as well as an effective update for more experienced personnel seeking to expand their knowledge of procurement's legal foundation. If properly recognized, understood, and applied, Government contract law can become an *ally* in your contracting and procurement activities.

### Course Director – William A. Shook

Partner in the law firm - K&L Gates in Washington, D.C.

- Specializes in government contract law and federal procurement policy
- Served as counsel for the Commercial Product Acquisition Team (COMPACT), which focused early attention on the Government need to satisfy requirements with commercial items
- Counsels clients on the various aspects of procurement statutes and regulations
- Active litigator at the Court of Federal Claims, General Accounting Office, and agency Boards of Contract Appeals
- Formerly with the Senate Judiciary Committee and as Special Assistant on the House Commerce Oversight and Investigations Subcommittee
- Bachelor of Arts (*magna cum laude*) from Brigham Young University; Juris Doctor degree with honors from George Washington University.





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## President's Corner

By Michele Stoudt-Wright



Our North Texas Chapter has experienced several years of fantastic programming and superb leadership. Last year we received a "Silver" GRAALMAN award for our chapter. A special thank-you goes to Nydia and Brenda, et al for laying a sound foundation. Note: Brenda has left the area and taken a promotion in Boeing's Supply Chain management in Virginia. Thank goodness, the phone works there as well!

So, what do I see for our chapter during this New Year? Here is my vision, so we can run with it.

### **EXPECT NEW THINGS!**

We have looked at what has worked well in the past and what has not, where our members are located, the professional background of our members, our training needs and raising up our future leaders.

1. Last year the Federal Publications classes brought in an average of 70 attendees versus the dinner meeting average attendance of 20.

**New Item:** You will see less dinner meetings we scheduled Happy Hours to be held directly after the first day of class in order to encourage networking and building professional relationships.

We also just completed our second annual New Member Reception. What an incredible event! We had around 15 new members represented and enlisted four new leaders to fill open board positions. What an incredible night! Thank-you goes to Belo for sponsoring the facility and the wine and refreshments!

2. Statistically, one third of our membership is in the Dallas area. In addition, a large portion of our membership is in North Dallas, Plano, and McKinney.

**New Item:** Note new locations in downtown Dallas/Garland in '07 and in North Dallas during '08.

3. NCMA has historically been more of a federal contracting organization in north Texas. We are seeing an increase in commercial contracting professionals in our membership base.

**New Item:** Expect to see programming to include commercial contracting. We are also looking at installing a board chair position for a "Commercial Liaison."

4. The Rockwell-Collins, L3 and Raytheon consortium has allowed us to bring in Federal Publications classes to the Dallas area at a greatly reduced cost. We need to evaluate the class requirements for next year. There have been numerous requests to implement a certification program.

**New Item:** Install Certification Chair to develop certification program. We will also build on education program to offer commercial training.

5. Last year we had two Supply Chain members elected to be part of the National Contracts Leadership Development Program, Andy Anding and Justin Craun of Raytheon. As part of this program, Shelia Miller and Ron Blocker have volunteered to be formal mentors to them. This brings new leadership to our board with each CLDP receiving over 180 hours of leadership training

**New Item:** Each board member has been encouraged to create a succession plan and find his or her replacement. We will encourage our members to use NCMA as an opportunity to develop informal mentoring relationships and establish accountability.

A special thank-you to my informal professional and NCMA mentors who encouraged me to become actively involved in NCMA, Shelia Miller and Brenda Patton.

In summary, we have an exciting year ahead of us. Each one of you in our membership has a choice to use the tools we have in hand and become involved. The benefits are multiple. I encourage you to contact me so we can further discuss how NCMA can help you achieve your personal and professional goals.

Respectfully,

*Michele Stoudt-Wright*

**NCMA North Texas Chapter President**

[MStoudtWright@raytheon.com](mailto:MStoudtWright@raytheon.com)



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## New Membership Orientation By Whitney Taylor

We were excited to have such an enthusiastic group of 14 New Members participate in the New Member Orientation on Tuesday August 14, 2006! The New Members had the chance to meet each other and get to know several Board Members as well.

Additionally, our North Texas Chapter President, Michele Stoudt-Wright, provided a brief overview of the exciting plans for our upcoming program year and the value of membership and getting fully engaged in NCMA.



*President, Michele Stoudt-Wright encouraging involvement in NCMA leadership opportunities*

Because of Michele's compelling talk, several new members volunteered to step into NCMA leadership roles in Chair positions. Sejal Bhandari, from Raytheon immediately volunteered to chair Special Events and has dived in headfirst to organize the Happy Hour Networking Event that will follow the Education Consortium Seminar on September 11.

Marie Fleming, another New Member, also volunteered to get involved by chairing our Certification Program. She is collaborating with Board Member, John Leatherwood, on this critical effort.

Rese Farrish, from Raytheon, volunteered to formulate a plan to present the board that would focus on opportunities that cater to our Commercial members.



*Sejal Bhandari (New Special Events Chair) and Cary Martin (VP of Membership)*

This event was a tremendous kick off to our 2007-08 program year! Please join us for our upcoming events and get to know some of these enthusiastic New Members!

We want to convey our appreciation to John Leatherwood and Teresa O'Brien from Belo Corporation for hosting this event at their headquarters in Downtown Dallas and for providing the beverages as well!

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The North Texas NCMA is taking applications for VP of Communications. Please send your resume and email of interest to:

[mstoudtwright@raytheon.com](mailto:mstoudtwright@raytheon.com) .

*This is your opportunity to apply your leadership skills in your professional organization and work with high caliber people!*



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## Officers And Chairpersons

### President - Michele Stoudt-Wright

Raytheon, 972-344-6715  
[mstoudtwright@raytheon.com](mailto:mstoudtwright@raytheon.com)

### President Elect – Whitney Taylor

WellPoint, 972-234-1828  
[Whitney.Taylor2@wellpoint.com](mailto:Whitney.Taylor2@wellpoint.com)

### VP Finance - John Leatherwood

Dallas Morning News  
214-977-7473  
[jleatherwood@dallasnews.com](mailto:jleatherwood@dallasnews.com)

### VP Operations- Frank Moore

Retired, 972-718-8438  
[Frank.Moore@verizon.com](mailto:Frank.Moore@verizon.com)

### VP Education - Glen Shaffer

Rockwell Collins, Inc.  
972-705-1050 - [cgshaffe@rockwellcollins.com](mailto:cgshaffe@rockwellcollins.com)

### VP Membership - Cary Martin

Raytheon – 972-344-5134  
972-344-5134, [cmartin@raytheon.com](mailto:cmartin@raytheon.com)

### VP Communications

O P E N, Keith Hartnell (Acting)  
Rockwell Collins, Inc.

### Nydia Rosado – Past President

Rockwell Collins, Inc.  
972-705 1856 [narosado@rockwellcollins.com](mailto:narosado@rockwellcollins.com)

### Past Presidents' Advisory Chair - Robert Shultz

American Eurocopter LLC  
972-641-3538  
[robert.shultz@eurocopterususa.com](mailto:robert.shultz@eurocopterususa.com)

### Government Employee Relations Chair

Joseph B. Piccola  
DCMA Dallas, 214-670-9233  
[joseph.piccola@dcma.mil](mailto:joseph.piccola@dcma.mil)

### Jay Holmes, Recognition Chair

Lockheed Martin Missiles and Fire Control-Dallas  
972 603-1804 [Jay.Holmes@lmco.com](mailto:Jay.Holmes@lmco.com)

### Historian Chair Shelia Miller

Raytheon - 972-344-3007  
[smiller1@raytheon.com](mailto:smiller1@raytheon.com)

### Facilities/Raytheon Relations/NCMA Leadership Development Program

972-952-4774, [andy\\_anding@raytheon.com](mailto:andy_anding@raytheon.com)

### Newsletter Chair – Kathy Pottkotter

Army Air Force Exchange Service  
214-312-4783 [kjprjp@earthlink.net](mailto:kjprjp@earthlink.net)

### Special Events Chair – Sejal Bhandari

Raytheon, 972-952-4892  
[Sejal\\_sb@raytheon.com](mailto:Sejal_sb@raytheon.com)

### Employment Chair - Nate Kilgore

NISH, 817-622-7011  
[nkilgore@nish.org](mailto:nkilgore@nish.org)

### Hospitality & Publicity Chair/Joint Training Chair/NCMA Leadership Development Program -

Justin Craun, Raytheon, 972-344-3372  
[j-craun@raytheon.com](mailto:j-craun@raytheon.com)

### Awards/Certification Program Chair -

Marie Fleming, Hewlett Packard, 972-437-4774  
[Xqqsme40@yahoo.com](mailto:Xqqsme40@yahoo.com)

### Commercial Liaison Chair -

New Chair Position being finalized